

LAW-751: *Sales

This Sales Law course combines the law of sales and its application to transactions and problems. Often attorneys must advise clients about buying, selling, exporting, importing and financing the sale of goods, as well as about dispute settlement. This course offers a basic overview of US sales law (primarily Article 2 of the Uniform Commercial Code and the United Nations Convention on the International Sale of Goods) and recent developments. For an informed familiarity with sales law, several supplemental resources will be consulted, e.g., UNIDROIT, UNCITRAL, OHADA, and the Hague Conference . The course will use selected Problems in the casebook to analyze the law and its application to resolve issues confronting practicing attorneys. These exercises will involve reading, understanding, analyzing and applying the statutory texts and supporting authorities, then presenting the results in class discussions or in individual presentations.

Credits: 2

Program: Law